The Fisher Way: Curriculum

The Fisher Way aims to educate and inspire with joy, faith and love because we are an inclusive Catholic community.

Successful and resilient learners who aspire to and achieve excellence

Confident individuals who can explore and communicate effectively

Responsible citizens who are active, loving and wise in all their endeavours

Subject	OCR GSCE Business
Year Group	Year 11
Intent	Successful and resilient learners: The Business and Enterprise course develops students into being enterprising individuals with the ability to think commercially.

	Confident individuals: Develops students to become effective and independent learners , as well as being critical and reflective thinkers with enquiring minds Responsible citizens: Creates students that are able to investigate and analyse real business opportunities and issues and can construct well-argued, well-evidenced, balanced and structured arguments, demonstrating their depth and breadth of understanding of business.
Narrative	*Students will develop upon their understanding in year 10. In year 11 students will study topics 4,5 and 6. These topics will make up paper 2 of their examination at the end of year 11.* ***Topic 4 – Operations*** *Students explore how businesses produce goods and provide services efficiently while meeting customer expectations. They learn about different production methods, including job, batch and flow production, and the impact of technology on production. They also study the importance of quality, including quality control and quality assurance, customer service and the sales process, consumer law, business location, and the importance of building effective relationships with suppliers.* ***Topic 5 – Finance*** *Students learn how businesses manage their money and make financial decisions. They explore the role of the finance function, different sources of finance available to new and established businesses, and how to calculate and interpret revenue, costs, profit and loss. They also study profitability ratios, break-even analysis and the importance of cash flow forecasting, developing the numerical skills needed to assess business performance and understand whether a business is financially successful.* ***Topic 6 – Influences on Business*** *Students investigate how external factors affect business decisions and performance. They explore ethical considerations, such as the treatment of workers, customers and suppliers, alongside environmental issues, including sustainability, pollution and waste disposal. They also examine how changes in the economic climate, such as consumer income and unemployment, influence*

	businesses, as well as the impact of globalisation, including international competition, multinational companies and business location decisions. Students learn how businesses respond to these challenges and adapt their strategies to remain competitive.					
Half term	Autumn 1	Autumn 2	Spring 1	Spring 2	Summer 1	Summer 2
Knowledge (topics studied)	Topic 4- Operations	Topic 4- Operations	Topic 5- Finance	Topic 5- Finance	Topic 6- Influences on Business	Exam Revision
Key skills	Production Process (Job, Batch and Flow) Quality Suppliers	Sales Process Consumer Law Business Location	Finance Function Sources of Finance Calculating Costs, Revenue and Profit	Break-Even Cash Flow	Ethical and Environmental impacts The Economic Climate Impacts of Globalisation	Preparation for Summer Examinations
Careers & Cultural capital	• To understand how a business creates a product. • To be able to explain what is meant by the terms job, batch and flow production. • To understand what a product	• To understand the key parts of the sales process. • To be able to explain the impact of consumer legislation on a business. • To be able to explain why businesses decide to	• To be able to understand the role of the finance function. • To be able to compare the advantages and disadvantages of sources of finance. • To be able to confidently recall the	• To understand what is meant by the term break-even. • To be able to understand the impact that cash flow has on a business operation.	• To understand how ethics and the environment impact business decision making • To understand how economic issues positively and negatively impact a	• Focus on tricky topics for paper 1. Particular focus on tricky content on topic 2- marketing. • Focus on tricky topics for paper 2. Particular focus on topic 5- finance.

	needs to be high quality. • To be able to differentiate between the term's quality assurance and quality control. • To be able to explain why it is important to have good quality suppliers.	set up in certain locations.	necessary formulas for calculating revenue, profit and loss.		business operations. • To be able to explain the opportunities and challenges presented by globalisation.	
Assessment	Refinement of 6-mark Analyse Questions. Introduction of 7 mark assess exam questions. Halfway assessment on topic 4.	Mock Exams (November)- Complete paper 1 only. Refinement of 7 mark assess questions. Full Topic 4 Assessment.	Introduction of 9 Mark Evaluate questions. Halfway Topic 5 Assessment.	Refinement of 9 Mark Evaluate questions. Full Topic 5 Assessment. Mock Exam- Paper 1 and Paper 2.	Full exam paper preparation for paper 1 and 2.	Summer Examinations